CIO
Review
20 Most Promising
IBM
INDIA
Technology Solution Providers 2018

Silicon Business Solutions:
Redefining System Integration

For companies to succeed in the age of digitization, they must transform information technology (IT) from a supplier to Strategic Business Partner, and individual business units will need to gain more control over the IT they use. This is because of a very primitive reason, unlike an IT solution provider, an IT Partner sincerely strives to make a business work better, so together, the two can be more profitable. The partnership is defined by meticulous planning at each stage of an IT project lifecycle – Planning, Design, Procurement, Deployment, Manage, Support and Decommission. "Unless you are able to view the complete lifecycle, you are playing the role of a supplier rather than a Strategic Business Partner", explains Shyam Gaidhane, Managing Director at Silicon Business Solutions. Founded in 1988, Silicon Business Solutions has been a premier Hyderabad-based professional services firm that helps companies implement their next-generation technology strategy.

Focusing on providing end-to-end outcome based IT solutions, Silicon Business lays their expertise across a broad portfolio including Hardware, Software, Services, with deep domain knowledge across industry verticals like Manufacturing, Defence, Finance, Hospitality, Healthcare, Government and Education.
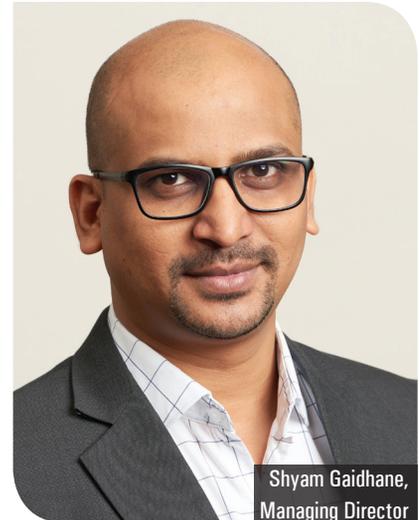
Experience backed Knowhow and Expertise
Over the last three decades, Silicon has reinforced their service processes and methodologies to ensure that the customers maximize on their investments. Silicon's team of both technical and industry domain experts, is capable of stepping into the customers' shoes and view the real challenges faced by the customers in keeping their lights on while keeping the infrastructure agile enough to take advantage of rapidly changing technology paradigm. However, with the pace at which digitalization is blooming, Mobility and BYOD, are changing the paradigm of data access and thus prioritizing the need for robust Security solutions in place to protect valuable Data. The people at Silicon live by a code; though the company welcomes newer trends to their customer environment, there is no compromise in the preparation to handle the unforeseen to ensure 100 percent compliance as per their customer's integrity policies.

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In a recent venture with one of their clients, Silicon Business Solutions completed a Greenfield DC-DR project, wherein leveraging its years of expertise and knowhow in IBM

Shyam Gaidhane,
Managing Director

& Lenovo technologies, Silicon designed and implemented the DR from scratch including Supply of Hardware & Software components, deployment of VM's and migration for their Applications, Failover and Backup. The project involved in-depth understanding of customer's SLAs, RTO, RPO requirements, aligning the required resources, and selecting the right components and IT architecture to meet or exceed the SLAs.

Silicon Business Solutions is the preferred partner for IT infrastructure solutions spanning End Computing, Servers, Storage, Networking, Security, and Backup, for a plethora of clients. The company further plans, with the support of their OEMs, to set up individual labs for the aforementioned solution areas to enable customers to evaluate and enhance their business productivity. As an organization, Silicon Business Solutions Private Limited is on a constant look out for new technologies and new mediums to deliver the best value & services to their customers. CR